

Industry Spotlight: ~ Manufacturing

Industrial Overview

(A 500 – word text) To be successful, manufacturing firms must be more aware of nuances and changes in market conditions—and nimble enough to respond quickly. For manufacturing firms to stay competitive, their key business processes and supporting business systems must be poised to adapt to new challenges in an efficient and effective manner.

All business components—not just core manufacturing processes—must be running efficiently and flawlessly. From improving corporate visibility and developing business scorecards to track and measure performance to integrated customer relationship management and back-end financial systems, all areas of your business must be seamlessly working to enhance workflows and efficiently design, manufacture and distribute your products.

The needs of manufacturing organizations are unique and require the expertise of a talented and experienced team dedicated to their concerns. Manufacturing Practice is led by Brett McMahon, a highly-experienced veteran of the IT manufacturing industry, who is supported by a growing team of business analysts and technologists dedicated to improving the agility of manufacturers in response to increasing market demands and new opportunities.

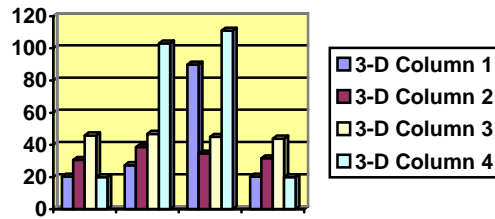
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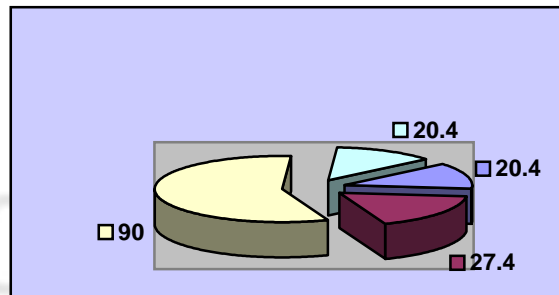
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Industry By Size:



Industry By Paid up Capital:

000' mil



BUSINESS SECTOR	DP1	DP2	DP3	DP4	DP5	DP6	DP7	DP8
Comm/Trp/Storage	42	8	15	12	11	7	2	4
Construction	2	2	4	2	6	7	6	2
Elect/Gas/Water	8	1	3	0	2	2	3	1
Holdings	13	4	5	3	8	7	2	2
Hotels & Food Est	3	1	1	1	2	1	0	1
Mfg	53	31	37	35	27	17	13	16
Manufacturing	5	4	4	9	3	6	1	1
Services	4	6	11	12	14	8	2	8
Wholesale	35	25	36	59	79	68	49	20
TOTAL	165	82	116	133	152	123	78	55

